# **Capabilities Statement**

eSolutionLab is a premier one-stop digital and internet product and services solution provider dedicated to delivering comprehensive and scalable solutions tailored to our clients unique needs. Our extensive services include expert consulting in complex systems and Scaled-Lean-Agile methodologies, leadership training, Agile team development, and project, program, and product management. We specialize in end-toend IT services encompassing analysis, design, development, integration, and hosting. Explore our offerings and see how we can empower your organization to achieve its digital transformation.

# CORE COMPETENCIES

## **Digital Transformation**

- Expert guidance in complex systems and Scaled-Lean-Agile
- Strategic planning and training for digital initiatives

### Leadership and Team Development

- o Leadership training programs
- o Agile team coaching and development

### **Project and Product Management**

- o Project, program, and product management services
- o Agile and traditional methodologies expertise

#### **End-to-End IT Services**

- Analysis and design of IT solutions
- o Custom software development and System Integration
- Web systems development, Hosting, and Cloud Services

#### **Collaborative Practices**

- o Implementation of collaborative tools and processes
- Fostering team collaboration and communication

#### Scalable Solutions

- Tailored solutions to meet diverse client needs
- Scalable approaches for organizations of various sizes

### Continuous Improvement

- o Ongoing support and guidance for long-term success
- o Providing the industry trends and best practices

## **DIFFERENTIATORS**

We are a One-Stop e-solutions provider, and our clients engage us for all their digital needs. We provide the fastest support services for all clients' digital needs, from development to enhancement, building and training teams, supporting business values, and upkeep services.



## One-Stop eSolution providers



Coaching, training, and creating SVAqile instructional hands-on Agile and PM/PMO workshops & courses.



Website design/development, self websites CMS/web-enabled application development, hsoting, support.

# **Company Snapshot**

Established: 2015 CA: C3744225 EIN: 47-2858023

Served over 500 clients.

Built/Overseen over 30 large products. Delivered over 200 workshops/training. Formed/helped over 40 Agile teams. Accept Credit and Purchase Cards

# **Pertinent Codes**

#### NAICS:

611430 - Professional and Management Development Training 541611 - Management Consulting 541690 – Technical Consulting Services 518210 - Computing Infrastructure, Web Hosting, and Related Services 541512 - Computer Design Services 541613 – Marketing Consulting Services

#### SIC:

8742 - Management Consulting 7379 – Computer Consultant

7373 – Computer Integrated Systems 7371 – Computer Programing Services 8299 – School and Educational Service

DUNS: 0123456789 PSC: AD61

Accept Credit and Purchase Cards

# Contact

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# PAST PERFORMANCE CONTINUED

# KEY CLIENTS

UCEC Extension, Northeastern University, Golden Gate University, Google, eBay, Accenture, Hewlett Packard, and over 500 mid-size organizations (SMBs) and start-ups.

# **PAST PERFORMANCE**

### **Digital Asset Management**

Analyzed, developed, and implemented a comprehensive digital asset management system for a global enterprise (\$ billion in revenue) and integrated the system into online content management systems.

### Agile and Scaled-Values Project Management (ASVPM.org)

Creating an experiential community of Agile practitioners (projects, programs, products, portfolio) and organizational leadership to gain Agile mindset from the trenches and through hands-on practices.

#### Northeastern University

Created and delivered over 40 on-premise, virtual, and hybrid classes to MS-degree Project Management and Agile classes, covering over 30 relevant topics with experiential and hands-on case studies.

#### **UCSC Silicon Valley Extension**

Designed, created, and delivered over 80 on-premises, virtual, and virtual classes covering Agile and Projects and Product Management (certificate program), involving relevant topics with hands-on cases.

### Online and Business Support Services

Assessing, prototyping, developing, implementing, and supporting over 20 SMB online assets/presence, providing teams and leadership training (using the latest Agile and Projects/product delivery tools and techniques), and improving clients' businesses with emerging technologies (including Artificial Intelligence, MLL, cybersecurity, etc.)

# BIOS

eSolutioLab, Inc. is a member-owned technology organization with a leadership portfolio at <a href="https://www.esolutionlab.com/">https://www.esolutionlab.com/</a>. Our well-trained and experienced members, with over 20 years of experience each, are ready to serve and support our clients and business partners.

Visit Our Website for more Information:

www.eSolutionLab.com





